



Index

| | |
|-------------------|----|
| Our idea | 5 |
| Our story | 6 |
| Our team | 8 |
| Facts and figures | 10 |
| Corporate | 12 |
| Structure | 16 |
| Sectors | 18 |
| Our values | 20 |
| Our services | 22 |
| Technologies | 24 |
| Products | 29 |





Our idea

From the very first day, we took a chance, for Mediatec to be more than just an entrepreneurial undertaking, but rather the direct result of the values we have always believed in. Fairness, loyalty, respect and commitment are values we share every day with our team of experts: they have been with us for years now and have helped us create a healthy and balanced environment.

When we look at Mediatec and how it has grown, we see it as our own child: we have worked every day for it to be competitive, responsive and able to provide all our customers with a technical support service that is comprehensive and effective.

Our story



2001 Establishment

As partners, Walter Marinello and Valerio Morosin create Mediatec.

2009 Expansion

Mediatec starts expanding: our customer network grows and covers all Northern Italy.

2011 New staff structure

With new projects and new markets, we decide to hire additional staff, for a better management of the company.

2016 New company identity

With its new logo and its website, Mediatec's company identity stands out even more on the market.

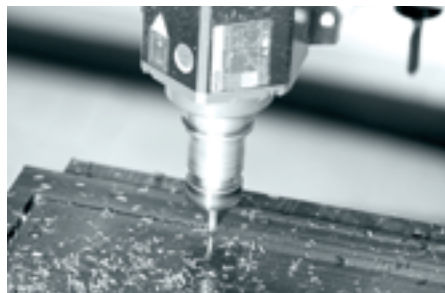
2017 New headquarters

Building activities begin for our new headquarters in Montebelluna, in the province of Treviso.



2008 Opening of mechanical workshop

We start building custom-made parts in our brand-new mechanical workshop.



2013 Headquarters enhancement

Mediatec's production capacity increases thanks to our ever-growing production and commercial staff.



2014 Mediatec moves to the industrial area

Mediatec purchases part of an adjacent plant and building plot.

2019 New headquarters complete.



Our team

We have a highly motivated and closely-knit team; we believe in teamwork and share common projects and objectives. Employees and collaborators are an integral part of each professional decision we make, as well as of the policies and programs we implement.





Our facts and figures

To describe Mediatec’s evolution, we need to go through the decisions made over the years that have led us to our success today.

Growing means planning an effective strategy to reach one’s ambitions and development goals. To do so, the best resources available need to be selected.

Our company’s primary objective is to increase production capacity to improve our competitive position and market share. This entails investments made based on future expectations, while carefully observing the evolution of our customers and – just as importantly – the new markets we want to enter.

Our brand is constantly evolving and is now also focusing on new areas of development: our signature services, custom-made products and special gaskets will help us enter the Northern European market.

To us quality and innovation are paramount because we strive to constantly improve: we are investing in new software and in staff development, which we deem crucial. Today we can proudly say that we are considered a highly innovative company, and we will continue to pursue the highest level of quality for our network and for the near future.

Corporate

We have decided to give our logo a more modern and meaningful look.

We have redefined our corporate identity starting from one of the symbols that most evoke the act of cutting, especially in the fields of technology and design. The cutter is in fact immediately recognisable: it represents Mediatec's signature ability to "cut" a product based on the specific needs of the customer.

We have redefined our corporate identity starting from one of the symbols that most evoke the act of cutting, especially in the fields of technology and design. The cutter is in fact immediately recognisable: it represents Mediatec's signature ability to "cut" a product based on the specific needs of the customer.



Our website has an attractive and modern look: here customers can easily read about and see what Mediatec can offer them. It also features all the technical sheets of our products; the material can quickly be downloaded, without having to enter passwords or sign up.

The internal search engine offers a dynamic user-experience and makes the search less time-consuming: the user can simply enter a keyword (e.g. Nylon, PVC, Armorvin, pipe) and all relevant items will appear on the screen.

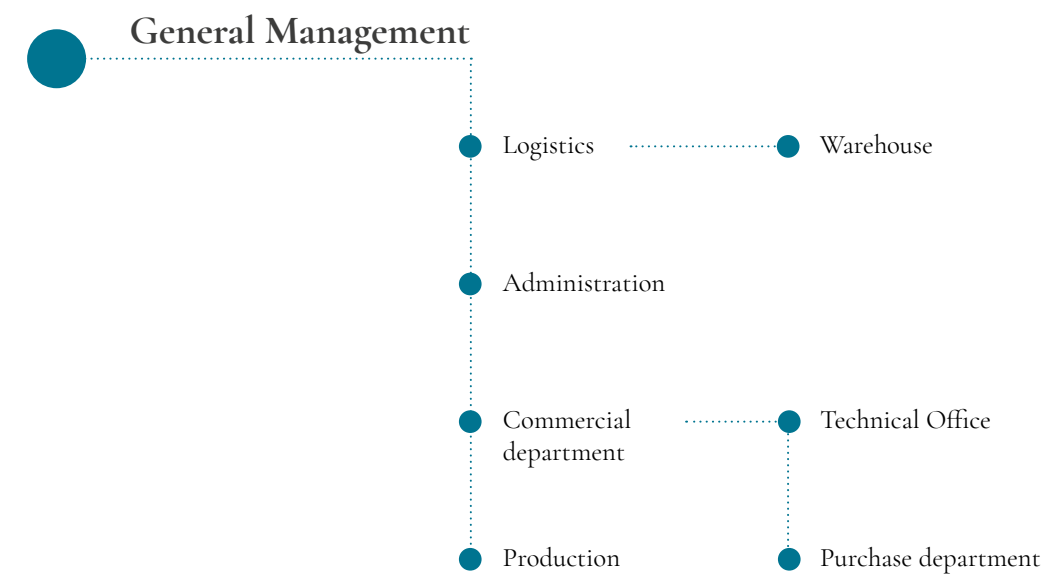




Structure

Mediatec currently employs a total of about thirty collaborators in the administrative, commercial, production, technical and general management departments. Each department is coordinated by a department manager, who keeps track of team objectives and any objective of single operators, whose work is always in line with company policy.

Therefore, each project requires an estimate of the requirements, both technical and human, of the workers involved in it. Furthermore, communication between the parties of the chain considers the production and logistic capacity of the company, in order to best meet the needs of the customer.



Sectors

Mediatec supplies technical items in plastic and rubber, for the maintenance or creation of production plants. The company is also qualified to produce the indispensable elements for the correct functioning of production systems.

Thanks to the technical skills we have acquired over the years and the use of cutting-edge technologies, we are able to produce and supply products according to customer design, in numerous industrial sectors.



Pharmaceutical

Supply of items for the maintenance of production plants where there is a need to replace certified plastic pipes or related gaskets, in addition to the supply of feet and stainless steel joined pipes.



Food

Supply of certified food pipes and related gaskets, or feet, for companies that manufacture food machinery or specialise in the creation and maintenance of these systems.



Chemical

Production and supply of plastic material elements through five-axis machining, according to customer design, and supply of pipes and gaskets compatible with chemical substances.



Agriculture

Supply of pipes for the passage of water, pesticides and fungicides. We offer items to be included in newly built plants or for those who produce machinery and use specific equipment.



Air and fumes

Supply of flexible hoses for conveying air and evacuation of corrosive and harmful fumes in chemical plants or furnaces.



Non-corrosive fluids

Hoses for washing of plants, which is done through rubber pipes for the passage of steam, salt water etc., and non-corrosive liquid products also for washing from chips (water and light acids).



Plant maintenance

Supply of technical items in rubber and plastic material, also custom-made, for the maintenance of all production plants of all sectors.



High temperatures

Supply of fabrics, hoses resistant to temperatures above 200°C for the maintenance and construction of production plants.



Hydrocarbons

Supply of gaskets and piping in plants where there is a transfer of hydrocarbons, gasoline, diesel and oil.



Abrasive products

Supply of rubber and polyurethane pipes and rubber gaskets resistant to abrasive products such as sand grain, corn, lead shot, sawdust, wood shavings, etc.



Vibrations

Supply of antivibration items suitable for absorbing plant vibrations.



Covid-19 protection items

Supply of Covid-19 protection items and general human health protection items.

Our values

Mediatec has a team of professionals that are highly specialized in the field of technologies for the industry sector. To reach any result we choose to pursue, we can count on our organisational and complementary skills, but most importantly on a young, dynamic and close-knit team. United by common values and able to anticipate the ever-changing market, our team can quickly find new ways to hone its strategies. We are committed to meeting all of our customers' needs. To us, working with our customers is paramount, it is the necessary foundation to continue growing.



Effectiveness

One of the strengths of our company's organisational and operational management is effective project processing, as well as a wide range of innovative products and technical solutions, meeting the needs of over 6,000 customers to date.



Experience

Thanks to the long experience gained in the sector by all our operators, today at Mediatec we have excellent credentials in the field of technologies for the industry sector – technical items in rubber and industrial plastics – and offer avant-garde solutions for first equipment, as well as for the maintenance of production plants.



Responsibility

Our mission is to meet the needs of every customer with the utmost punctuality, working hard and responsibly every day. We know that this is the necessary basis for a policy of shared growth and proper expansion.



Our Services

We are a flexible company with a wide range of services listens to the customer's needs and provides quality support in the urgent planning and management of industrial projects.

Our highly professional staff is supported by the most innovative production facilities to recommend the most suitable solution for every need.

Technical consultancy

Our team of trained specialists are always up to date on the latest developments. They are the lifeblood of Mediatec, a company based on being experts in specific products and processes that can be performed, as well as their most suitable uses. The various fields of expertise of our qualified staff are the result of years of experience and work; they enable us to offer our customers the most suitable solution for every project need.

Commercial sale

Politeness and professionalism are the main features of our agents: they are always ready to help customers with their specific needs. Their task is to listen and find the best solutions, so that customers will be satisfied with the purchase.

Technology

Cutting-edge technological systems enable us to create any kind of custom-made product: from the single item to the large series, starting from customer design. Thanks to our mechanical workshop we highly competitive on the market.

Cutting-edge technologies

With our excellent production systems and state-of-the-art mechanical workshop, we create items of any type and size, following the design provided by the customer. Maximum production flexibility is what we are known for, in the production of single items as well as of large series, to offer Mediatec products that are scrupulously certified.



Mechanical processes

Processes we perform

Fresatura continua, tornitura, dentatura, foratura, piegatura, filettatura, profilatura, taglio con lama, pantografatura.

Service

We make small and large series according to the customer design; we support the customer both in the design and production phases.

Die-cutting and blanking to drawing

Materials used

Asbestos-free joints • Special cardboard • Graphite and reinforced graphite • Felt • Compact rubber (EPDM, Para, NBR, CR, Silicone, Viton®, Polyurethane) • Expanded rubber (EPDM, NBR, Polyurethane, Silicone) • Rubberised fabrics • Ceramic fiber sheets and carbons • Plastic materials (PE, PVC, PTFE, Nylon, PA6).

Service

We make gaskets of various sizes and types through die-cutting and blanking according to customer design.

Flow waterjet cutting

Materials used

Asbestos-free joints • Special cardboard • Graphite and reinforced graphite • Felt • Compact rubber (EPDM, Para, NBR, CR, Silicone, Viton®, Polyurethane) • Expanded rubber (EPDM, NBR, Polyurethane, Silicone) • Rubberised fabrics • Ceramic fiber plates and carbons • Plastic materials (PVC, PTFE, Nylon) • Steel • Stainless steel • Tempered steels • Aluminum • Copper • Bronze • Carbon • Titanium.

Service

Cutting of various materials with Waterjet technology up to 150 mm of thickness. Thanks to the patented Dynamic Water Jet® system, we can produce items with cutting tolerances of ± 0.04 mm.





Products

Innovative
solutions for
custom-made
solutions.



Custom-made technical products made of plastic material

Service

Starting from the customer's specific requests, we produce items in plastic material to be used in countless fields, including: mechanics and industrial handling, advertising, food and cold, accident prevention, furniture, commercial, industrial, pharmaceutical, etc.

Rubber and polyurethane sheets and floors

Extruded and Moulded Rubber Materials



Service

Sheets and floors in rubber and polyurethane are suitable for any application (both industrial and civil), thanks to their exceptional technical characteristics.

Compounds used

Normal (SBR), normal sheathed (SBR), anti-abrasive (NR), neoprene (CR), epirene (EPDM), nitrile (NBR), para (NR), white, red, blue and food grade silicone (VMQ), viton (FKM), electro-insulating, Vulkollan®, polyurethane (PU), etc.

Service

By using traditional or continuous dies, we supply extruded profiles in compact rubber and expanded silicone. We also offer the moulding of details of various sizes according to customer design, as well as the coating of cylinders and metal parts such as wheels, rollers, plates, etc.

Compounds used

SBR - EPDM - Neoprene - NBR - para - silicone - Viton® - Vulkollan® - polyurethane - expanded polyurethane. Sizes: extruded drawn products - round - sleeves - square - flat and profiles according to design.





Die-cut and water-cut gaskets

Service

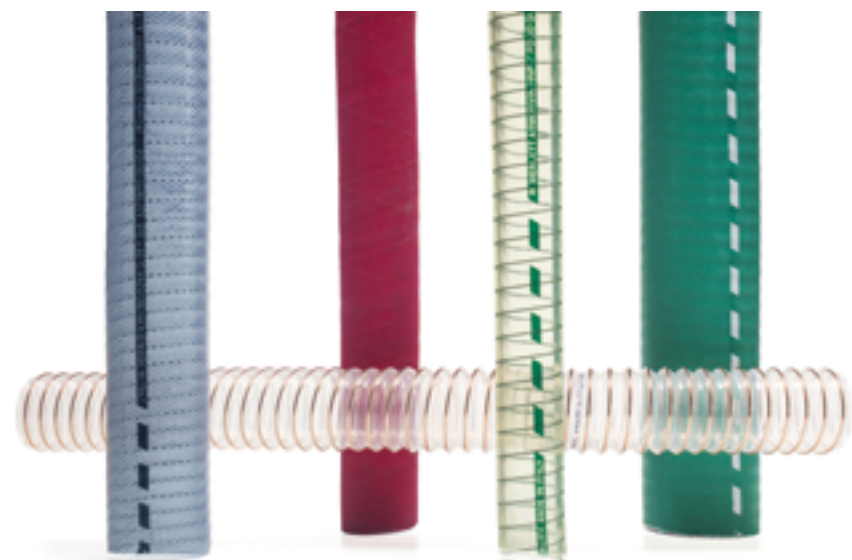
Thanks to customer-designed production, we offer gaskets of any type and size, suitable for a wide range of needs. By die-cutting to drawing, we can produce gaskets in reduced thicknesses on all types of rubber and similar materials, also in abstract and non-rectangular shapes. Moreover, through waterjet cutting, we perform clean and cold finishes, also of high thickness, on composite and special materials.



Compact polyurethane moulds and coatings

Service

Thanks to their high mechanical properties, elasticity, resistance, tear and tensile strength, compact polyurethane components are particularly suitable for use in areas of high stress and abrasion.



Service

Primarily used for the passage of solid and liquid materials in the food, pharmaceutical, chemical, petroleum, abrasive, woodworking and paper industries, these hoses are available in PVC, polyurethane or polypropylene. They are also available with metal spiral, shockproof PVC or textile insertions, as well as antistatic hoses with the insertion of a copper spiral.

Service

The rubber hoses made by mandrel and extrusion are designed for the passage of all kinds of solid and liquid products in the food, chemical, petroleum and abrasive sectors. Hoses are supplied according to specific customer requirements, customising flexibility, resistance, weight, temperature, etc. Hoses are also supplied with fittings, also in stainless steel, pressed or vulcanised.

Compounds used

Silicone, NBR, EPDM, Dutral, Viton, polyethylene, polyurethane, para, PTFE. In our laboratories we make specific compounds for every need a customer may have.



PVC and polyurethane hoses

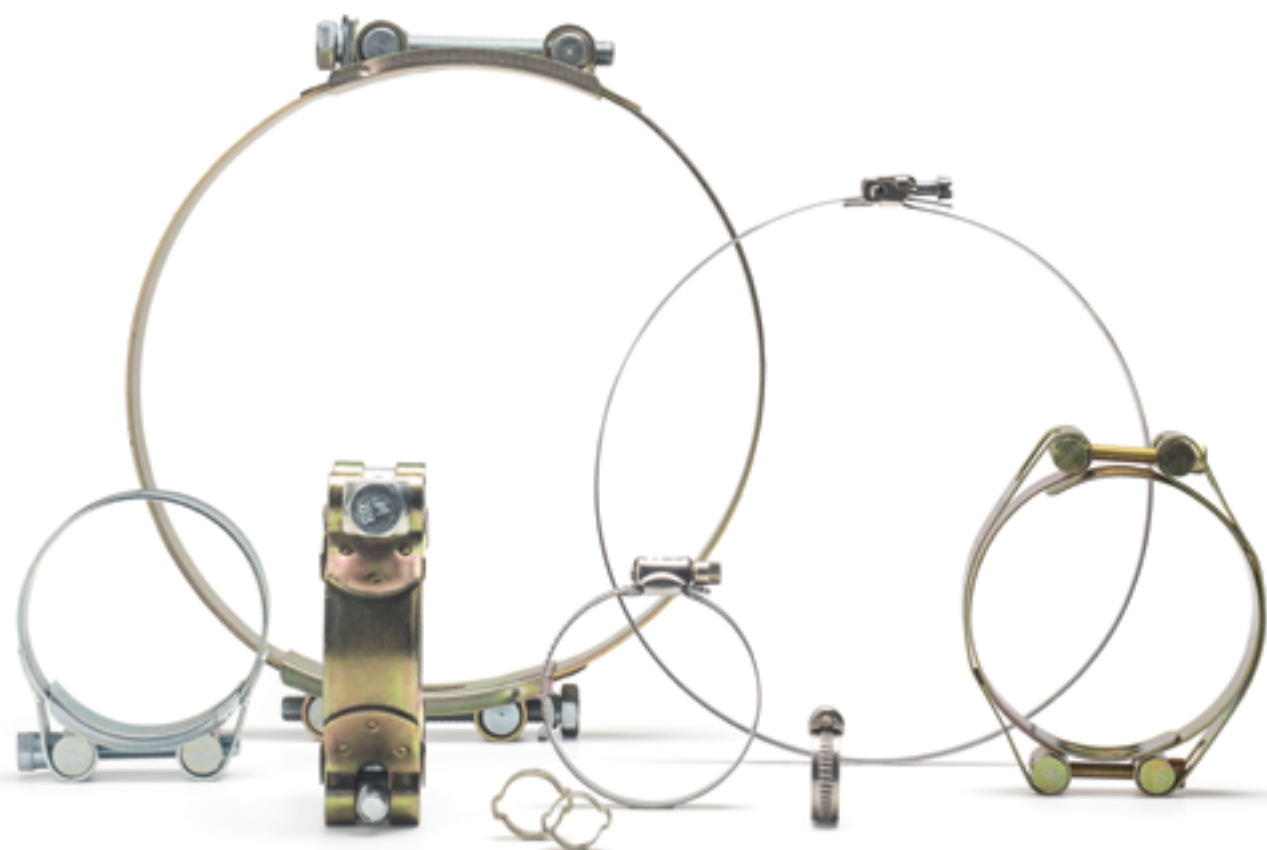
Delivery and suction rubber hoses



High temperature suction hoses

Service

Flexible spiral hoses, made of special materials and fabrics, excellent for air delivery and suction of fumes at high and low temperatures. They can be used for temperatures from -60°C to +1,100°C.



Hose clamps and collars

Service

Tightening hoses or connecting them with other connectors is one of the main applications made possible by these hose clamps and collars, made of galvanised and stainless steel. They can be used on any type of light and heavy pipe, also for pipes with an external corrugated spiral.



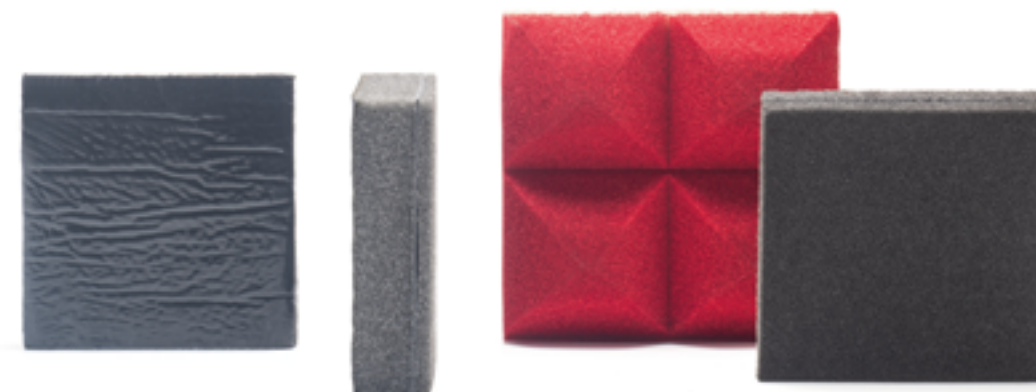
Foam and soundproofing materials

Service

Different materials are required to obtain different types of insulation, including:

- Foam materials, also adhesive, for medium and high temperatures (EPDM and neoprene mousse, expanded silicone, expanded PTFE, also filled with graphite).
- Asbestos-free cardboard of various types that can be used for a wide variety of applications.
- Graphite and reinforced graphite sheets.
- Fiberglass and ceramic reinforced sheets and packings.
- Special tapes, including adhesive tapes, for roller covering.
- Special materials for sound absorption and insulation: embossed panels, smooth pyramidal panels with or without insulating sheathing, also in the adhesive version.

The material can be certified fireproof, self-extinguishing and non-drip.





Service

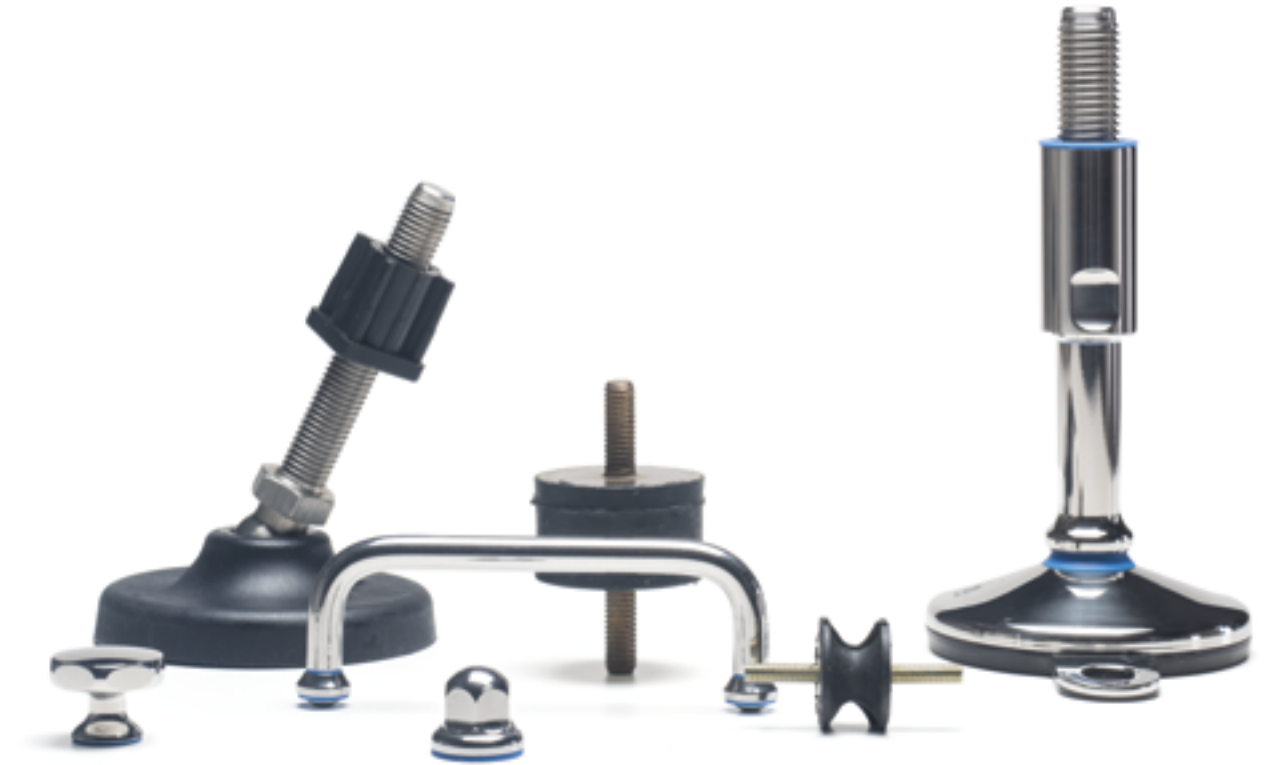
Castors for trolleys are available in different materials, including rubber, polyurethane and nylon, and can be made in different sizes or diameters to suit a large variety of uses. They are available with steel, stainless steel, cast iron and aluminum supports.

Castors for trolleys

Service

Glass or Kevlar fabrics, impregnated with PTFE or silicone, have excellent mechanical strength, exceptionally high dielectric strength and are impervious to most chemicals and solvents, including acidic or basic solutions. Cut to size, they are also available in adhesive and antistatic versions: mesh or smooth tapes with special reinforcements and closures. They are also available in special fabrics, with seams, studs and built to design.

Fabrics impregnated with PTFE and silicone



Supporting feet

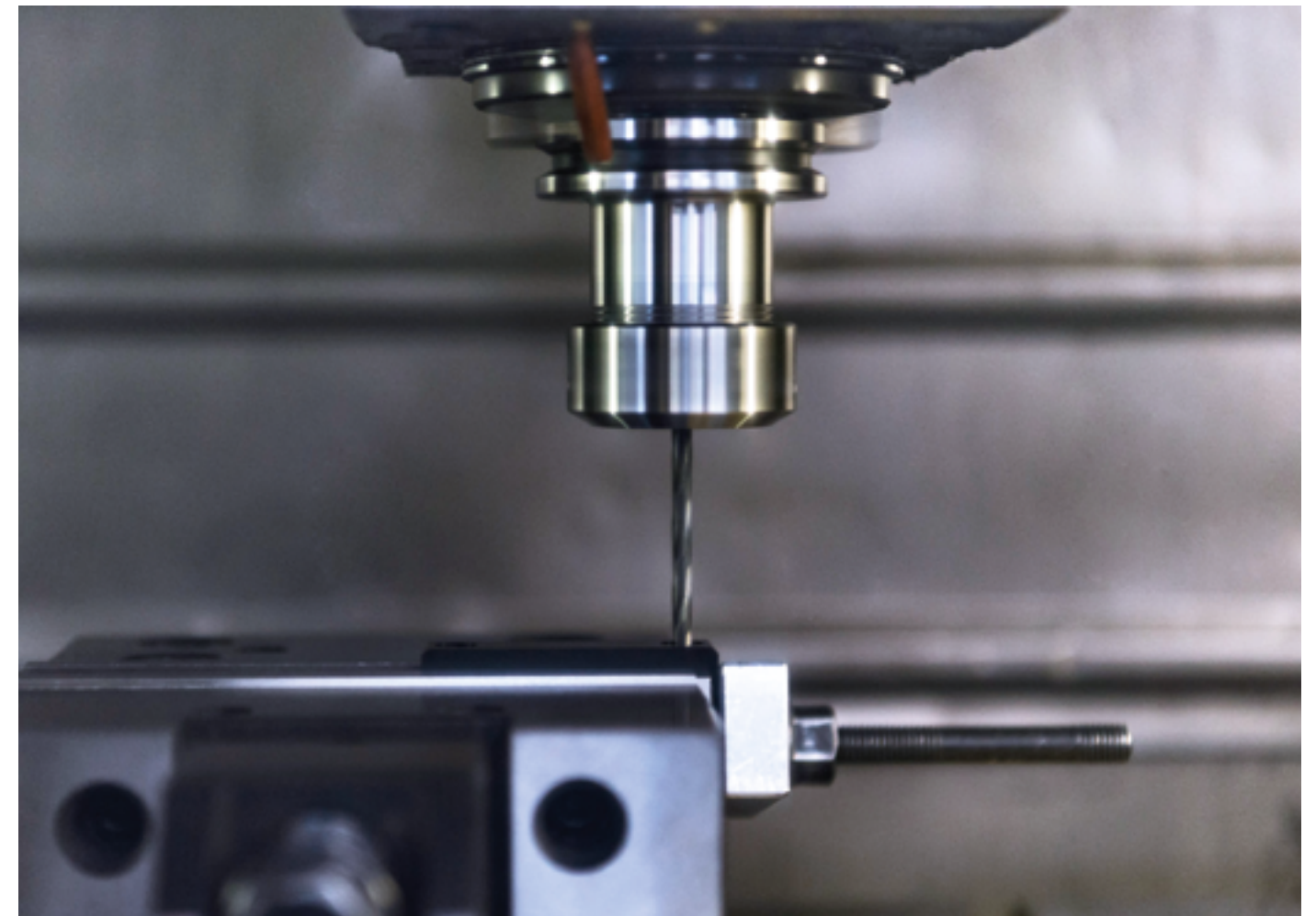
Service

Usually used for levelling and as a support, the rubber anti-vibration support feet are used in many other areas as well. The items are available in different materials: black technopolymer, galvanized steel, painted steel, stainless steel (AISI 303-304-316), with fixed or articulated stems and with non-slip rubber support. The support bases are available with round and square caps; we also make feet to design.

Rubber vibration dampers

Service

Generally, the feet are made up of a part in elastic material (mostly rubber) and metal structures that allow the fixing. These structures, which can be made in different types and different alloys, create a series of variants that make them widely usable for many series of applications where the absorption of vibrations is required. The items are available in various sizes and formats, also with different hardnesses and compounds (silicone, NBR, polyurethane).





Concept e design
_Delineodesign Comunicazione

Art director
_Giampaolo Allocco

Photography
_Lorenzo Scaldaferro
_Andrea Prestana
_Daniele Macca

Print
_Tipografia Faggionato
_Ottobre 2020

Special thanks to
_Walter Marinello
_Valerio Morosin

Mediatec srl

Vicolo Boccacavalla 3H
31044 Montebelluna (TV)

T +39 0423 614169
F +39 0423 605864

info@mediatecsrl.it
www.mediatecsrl.it

